junxion™

Sprint Team

how to work with Junxion

Fulfillment

A. Junxion direct sales

- Sprint team contacts at right help qualify and facilitate
- Distributor performs Junxion fulfillment/distribution role
- Sprint provides modem/activation
- Customer architects solution, configures, installs
- Pricing:
  - Junxion Box JB-110e (Ethernet LAN only): $599[1]
  - Junxion Box JB-110b (Ethernet & Wi-Fi LAN): $699[1]

B. Junxion Complete™ turn-key solutions

- Sprint team contacts at right help qualify and coordinate with Sprint and Junxion Complete partners for one or more of the following services:
  - Solution architecture
  - Component purchasing (Junxion & accessories)
  - Project management
  - Installation (nationwide, guaranteed)
  - Post-deployment support
- With or without Sprint BSP co-sale (possible additional Junxion product price discounts if co-sale)
- For more information contact Junxion's Sprint team contact at right

Resources

Sprint team page

- Collateral, online demos, offers, what's new, etc.
- Visit/bookmark: www.junxion.com/sprintsuppprt

Junxion Box trial kits

- Customer trial pool owned and managed by Junxion
- Assistance: Junxion's Sprint team contact (see right) facilitates a Solution Support Schedule test plan
- Request: Visit www.junxion.com/sprintdemos
- Setup: Junxion's Sprint team contact (see right) can set up each customer trial kit on hosted Field Commander (www.junxion.com/fieldcommander) remote management. This is an important component of the Junxion solution that customers need to evaluate.

30-day return policy

Available on the first single unit purchased by a customer (ask a Sprint contact at right for details).

Support

Sprint team

Junxion's primary contacts for Sprint personnel:

East

AL, AR, CT, DC, DE, FL, GA, KY, MA, MD, ME, MS, NH, NC, NJ, NY, OH, PA, PR, RI, SC, TN, VA, VT, WV

Nathan George
Channel Partnership Manager – Sprint/Eastern US
Junxion, Inc.
Mobile: 678-778-6235
ngeorge@junxion.com

West

AK, AZ, CA, CO, HI, IA, ID, IL, IN, KS, LA, OR, UT, MI, MN, MO, MT, ND, NE, NM, NV, OK, SD, TX, WA, WI, WY

Chad Campbell
Channel Partnership Manager – Sprint/Western US
Junxion, Inc.
Mobile: 206-850-8888
ccampbell@junxion.com

Pre-sales Solution Architect support is available.

Technical

In many cases the quickest path to an answer will be found through online resources, such as a FAQ, located here:
www.junxion.com/support

To reach someone at technical support who is most relevant to a specific issue, contact us via web form located here:
www.junxion.com/support

Telephone technical support is also available:

888-872-5269 (press 3)

1. MSRP, listed for reference purposes. Orders of 25 units or more should be considered build to order (exceptions possible, depending upon inventory status). Distributor provides inventory status, volume discounts and accessory pricing.

Sprint Together with NEXTEL

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