

## Fulfillment

### A. Junxion direct sales

- Cingular team contact at right helps qualify and facilitate
- Distributor performs Junxion fulfillment/distribution role
- Cingular provides modem/activation
- Customer architects solution, configures, installs
- Pricing:
  - Junxion Box JB-110e (Ethernet LAN only): \$599<sup>1</sup>
  - Junxion Box JB-110b (Ethernet & Wi-Fi LAN): \$699<sup>1</sup>

### B. Junxion Complete™ turn-key solutions

- Cingular team contact at right helps qualify and coordinate with Cingular and Junxion Complete partners for one or more of the following services:
  - Solution architecture
  - Component purchasing (Junxion & accessories)
  - Project management
  - Installation (nationwide, guaranteed)
  - Post-deployment support
- With or without DSP co-sale (possible additional Junxion product price discounts if co-sale)
- For more information contact Junxion's Cingular team contact at right

## Resources

### Cingular team page

- Collateral, online demos, offers, what's new, etc.
- Visit/bookmark: [www.junxion.com/cingular](http://www.junxion.com/cingular)

### Junxion Box trial kits

- Customer trial pool owned by Junxion, managed by Cingular
- Assistance: Junxion's Cingular team contact (see right) facilitates a Solution Support Schedule test plan
- Request: Visit [www.junxion.com/cingulardemos](http://www.junxion.com/cingulardemos)
- Setup: Junxion's Cingular team contact (see right) can set up each customer trial kit on hosted Field Commander ([www.junxion.com/fieldcommander](http://www.junxion.com/fieldcommander)) remote management. This is an important component of the Junxion solution that customers need to evaluate.

### 30-day return policy

Available on the first single unit purchased by a customer (ask a Cingular contact at right for details).

## Support

### Cingular team

Junxion's primary contact for Cingular personnel:

#### Geoff McNeely

Channel Partnership Manager – Cingular  
Junxion, Inc.  
Mobile: 206-321-9192  
[gmcneely@junxion.com](mailto:gmcneely@junxion.com)

Pre-sales Solution Architect support is available.

### Technical

In many cases the quickest path to an answer will be found through resources, such as a FAQ, located here:

[www.junxion.com/support](http://www.junxion.com/support)

To reach someone at technical support who is most relevant to a specific issue, contact us via web form located here:

[www.junxion.com/support](http://www.junxion.com/support)

Telephone technical support is also available:

888-872-5269 (press 3)



1. MSRP, listed for reference purposes. Orders of 25 units or more should be considered build to order (exceptions possible, depending upon inventory status). Distributor provides inventory status, volume discounts and accessory pricing.